DRAFT ONLY NOT APPROVED FOR INTRODUCTION

HOUSE BILL NO.

Wyoming film production incentives program.

Sponsored by: Joint Travel, Recreation, Wildlife & Cultural Resources Interim Committee

A BILL

for

1 AN ACT relating to economic development; creating the Wyoming film production incentives program; authorizing 2 monetary rebates for qualified productions as specified; 3 providing definitions; imposing auditing requirements as 4 specified; requiring rulemaking; providing for penalties; 5 6 requiring reports; providing an appropriation; 7 providing for effective dates. 8 Be It Enacted by the Legislature of the State of Wyoming: 9

10

11 **Section 1.** W.S. 9-12-410 through 9-12-414 are created 12 to read:

1	
2	9-12-410. Wyoming film production incentives program;
3	creation; purpose; administration; rulemaking.
4	
5	(a) There is created the Wyoming film production
6	incentives program to be administered by the Wyoming
7	tourism board. The purpose of the program shall be to
8	support economic development by:
9	
10	(i) Encouraging the use of the state as a site
11	for film and digital entertainment productions and
12	services; and
13	
14	(ii) Bolstering the visitor economy by promoting
15	the state as a tourist destination.
16	
17	(b) The Wyoming tourism board may contract with an
18	entity to provide monetary reimbursements in accordance
19	with this act. The sum of all contractual obligations under
20	this act shall not exceed the total appropriation available
21	for the program for any fiscal biennium. The board shall
22	promulgate rules necessary to administer the program

consistent with this act. The rules shall include

1	provisions defining the process for applying for monetary
2	rebates under the program, establishing terms by which a
3	contract under this act shall be formulated and executed
4	and establishing rebate amounts and payment methods.
5	
6	9-12-411. Definitions.
7	
8	(a) As used in this act:
9	
10	(i) "Below-the-line" means the budgeting
11	component of a film or digital entertainment production
12	that accounts for costs that are technical in nature, that
13	do not directly relate to the creative side of a production
14	and includes all crew positions except for producers,
15	directors, screenwriters and the principal cast.
16	
17	(ii) "Board" means the Wyoming tourism board;
18	
19	(iii) "Entity" means the person who is applying
20	for monetary rebates under the program for a qualified
21	production;

1	(iv) "Program" means the Wyoming film production
2	incentives program created under this act, and includes
3	tier 1 or tier 2 of the program as the context requires;
4	
5	(v) "Qualified expenditures" mean expenditures
6	for goods purchased or leased, or services purchased,
7	leased or employed from a vendor or supplier who is located
8	in and doing business in this state if the expenditure was
9	made in this state and was made for a qualified production.
10	"Qualified expenditures" shall be limited to:
11	
12	(A) Rents for real and personal property,
13	including rents for lodging, located in this state and
14	required as part of the qualified production;
15	
16	(B) Costs for food and beverage purchased
17	in the state required as part of the qualified production;
18	
19	(C) Costs of set construction located in
20	this state;
21	

1	(D) Costs of supplies, materials and
2	equipment rented or purchased in this state and required as
3	part of the qualified production; and
4	
5	(E) Below-the-line and Above the Line salaries, per diems, and employment
6	benefits for services rendered by Wyoming residents as part
7	of a qualified production.
8	
9	(vi) "Qualified production" means filmed and
10	digital entertainment totally or partially produced and
11	filmed or recorded in this state the criteria specified
12	under tier 1 or tier 2 of the program under W.S. 9-12-412
13	and that would have widespread public appeal and encourage
14	the use of the state as a site for film and digital video
15	productions and services or would encourage people to visit
16	the state of Wyoming;
17	
18	(vii) "Wyoming resident" means any natural
19	person who is domiciled in the state of Wyoming for not
20	less than ninety (90) days or who maintains a permanent
21	place of abode within the state and who has not established
22	a domicile in any other state, territory or country;
23	*See addendum of additional Definitions. p19*

22

1 (vii) "This act" means W.S. 9-12-410 through 2 9-12-414. 3 4 9-12-412. Wyoming film production incentives program; 5 eligibility; submission of required information. 6 7 (a) To the extent funding is available, the board may contract to provide monetary rebates to any entity engaged 8 in making a qualified production in this state 9 10 accordance with this act. The program shall be structured into two (2) rebate tiers as provided by subsection (b) of 11 12 this section and an entity shall be eligible to receive rebates under the program only through one (1) rebate tier 13 per qualified production. A qualified production shall only 14 15 be eligible for rebates under tier 1 or tier 2 of the 16 program if: 17 entity provides 18 (i) The the board with a 19 completed application, including the information required under W.S. 9-12-413(a), signed by a person authorized to 20

the board has been verified and is correct;

bind the entity certifying that any information provided to

1	
2	(ii) The entity seeking the rebates keeps
3	accurate records and receipts for all qualified
4	expenditures and on the number of Wyoming residents hired and vocational training provided through educational internships and professional apprenticeships
5	Wyoming students hired for the qualified production, which
6	shall include payroll records and daily call sheets;
7	
88	(iii) The entity seeking the rebates develops a
9	detailed distribution plan for the qualified production
L 0 —	with circulation estimates, which shall be submitted to the
L1	board at the time of application for rebate funds as
12	provided by this act;
L 4	(iv) The entity remains in good standing with
L 5	the department of workforce services under Wyoming
L 6	employment security law and the Wyoming workers
L 7	compensation act; and
L 9	(v) The qualified production $\underline{\text{must}}$ includes the
20	branded recognition of Wyoming in a form of state seal and the board logo. negotiated by the
21	board under the terms of the contract entered into with the
22	entity. The Board may by rule provide exceptions to the

23 requirement imposed under this paragraph.

3 (a) of this section, the board shall administer the two (2) 4 tiered rebate program as follows: 5 6 (i) Tier 1: The board shall administer a 7 traditional media incentive program that provides a total 8 monetary rebate of not more than thirty percent (30%) of 9 qualified expenditures for any qualified production. Only 10 full feature films, streaming and television series, 11 commercials, documentaries, virtual reality products and 12 multi-media and new media campaigns shall qualify for a 13 tier 1 rebate. The rebates authorized under this paragraph 14 shall be subject to the following conditions: 15 16 (A) The base rebate on qualified 17 expenditures provided for a qualified production under tier 1 shall be fifteen percent (15%) and shall require the 19 entity to demonstrate: 20 21 (I) That the entity spent not less		
3 (a) of this section, the board shall administer the two (2) 4 tiered rebate program as follows: 5 6 (i) Tier 1: The board shall administer a 7 traditional media incentive program that provides a total 8 monetary rebate of not more than thirty percent (30%) of 9 qualified expenditures for any qualified production. Only 10 full feature films, streaming and television series, 11 commercials, documentaries, virtual reality products and 12 multi-media and new media campaigns shall qualify for a 13 tier 1 rebate. The rebates authorized under this paragraph 14 shall be subject to the following conditions: 15 16 (A) The base rebate on qualified 17 expenditures provided for a qualified production under tier 1 shall be fifteen percent (15%) and shall require the 19 entity to demonstrate: 20 21 (I) That the entity spent not less	1	
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(i) Tier 1: The board shall administer a traditional media incentive program that provides a total monetary rebate of not more than thirty percent (30%) of qualified expenditures for any qualified production. Only full feature films, streaming and television series, commercials, documentaries, virtual reality products and multi-media and new media campaigns shall qualify for a tier 1 rebate. The rebates authorized under this paragraph shall be subject to the following conditions: (A) The base rebate on qualified expenditures provided for a qualified production under tier 1 shall be fifteen percent (15%) and shall require the entity to demonstrate:	3	(a) of this section, the board shall administer the two (2)
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traditional media incentive program that provides a total monetary rebate of not more than thirty percent (30%) of qualified expenditures for any qualified production. Only full feature films, streaming and television series, commercials, documentaries, virtual reality products and multi-media and new media campaigns shall qualify for a tier 1 rebate. The rebates authorized under this paragraph shall be subject to the following conditions: (A) The base rebate on qualified expenditures provided for a qualified production under tier shall be fifteen percent (15%) and shall require the entity to demonstrate: (I) That the entity spent not less	5	
monetary rebate of not more than thirty percent (30%) of qualified expenditures for any qualified production. Only full feature films, streaming and television series, commercials, documentaries, virtual reality products and multi-media and new media campaigns shall qualify for a tier 1 rebate. The rebates authorized under this paragraph shall be subject to the following conditions: (A) The base rebate on qualified expenditures provided for a qualified production under tier shall be fifteen percent (15%) and shall require the entity to demonstrate:	6	(i) Tier 1: The board shall administer a
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full feature films, streaming and television series, commercials, documentaries, virtual reality products and multi-media and new media campaigns shall qualify for a tier 1 rebate. The rebates authorized under this paragraph shall be subject to the following conditions: (A) The base rebate on qualified expenditures provided for a qualified production under tier shall be fifteen percent (15%) and shall require the entity to demonstrate: (I) That the entity spent not less	8	monetary rebate of not more than thirty percent (30%) of
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multi-media and new media campaigns shall qualify for a tier 1 rebate. The rebates authorized under this paragraph shall be subject to the following conditions: (A) The base rebate on qualified expenditures provided for a qualified production under tier shall be fifteen percent (15%) and shall require the entity to demonstrate: (I) That the entity spent not less	10	full feature films, streaming and television series,
tier 1 rebate. The rebates authorized under this paragraph shall be subject to the following conditions: (A) The base rebate on qualified expenditures provided for a qualified production under tier 1 shall be fifteen percent (15%) and shall require the entity to demonstrate: (I) That the entity spent not less	11	commercials, documentaries, virtual reality products and
shall be subject to the following conditions: (A) The base rebate on qualified expenditures provided for a qualified production under tier shall be fifteen percent (15%) and shall require the entity to demonstrate: (I) That the entity spent not less	12	multi-media and new media campaigns shall qualify for a
(A) The base rebate on qualified expenditures provided for a qualified production under tier 1 shall be fifteen percent (15%) and shall require the entity to demonstrate: (I) That the entity spent not less	13	tier 1 rebate. The rebates authorized under this paragraph
(A) The base rebate on qualified expenditures provided for a qualified production under tier 18 1 shall be fifteen percent (15%) and shall require the entity to demonstrate: 20 21 (I) That the entity spent not less	14	shall be subject to the following conditions:
expenditures provided for a qualified production under tier 18 1 shall be fifteen percent (15%) and shall require the 19 entity to demonstrate: 20 21 (I) That the entity spent not less	15	
18 1 shall be fifteen percent (15%) and shall require the 19 entity to demonstrate: 20 21 (I) That the entity spent not less	16	(A) The base rebate on qualified
19 entity to demonstrate: 20 21 (I) That the entity spent not less	17	expenditures provided for a qualified production under tier
20 (I) That the entity spent not less	18	1 shall be fifteen percent (15%) and shall require the
21 (I) That the entity spent not less	19	entity to demonstrate:
	20	
22 than two hundred thousand dollars (\$200,000.00) in	21	(I) That the entity spent not less
	22	than two hundred thousand dollars (\$200,000.00) in

23 qualified expenditures; and

_	
2	(II) That not less than one million
3	(1,000,000) viewers are likely to be exposed to the
4	qualified production upon release as substantiated through
5	the entity distribution plan for the qualified
6	-production.
7	
8	(B) In addition to the fifteen percent
9	(15%) base rebate provided under subparagraph (A) of this
10	paragraph, an entity shall qualify for additional rebates
11	not to exceed the total monetary rebate of thirty percent
12	(30%) as prescribed by this paragraph in the percentages
13	specified and under the following conditions:
15	(I) A five percent (5%) An additional rebate in 1% increments, totaling up to 5%, for upon
16	demonstrating $\frac{\text{that}}{\text{on}} = \frac{\text{each } 10\% \text{ of}}{\text{for}}$ the total number of people employed $\frac{\text{on}}{\text{on}} = \frac{\text{for}}{\text{on}}$
17	the entity qualified production is comprised of not less
18	than sixty percent (60%) Wyoming residents;
19	
20	(II) A five <u>two</u> percent (5%) <u>(2%)</u> rebate upon
21	demonstrating that a qualified production post production
22	work was primarily physically completed in Wyoming;

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(III) A two and one-half percent
2 (2.5%) rebate upon demonstrating that not less than seven
3 million five hundred thousand (7,500,000) viewers are
4 likely to be exposed to the qualified production upon
5 release as substantiated through the entity distribution
   plan for the qualified production; and
7 (III) A two percent (2%) rebate upon
demonstrating strategic placement and
screen time of Wyoming small businesses,
Wyoming Ranch Brands and names, Wyoming
clothing brands, Wyoming national parks,
Wyoming museums to drive economic spend
by audiences to Wyoming businesses.
8
                      (IV) A two sixand one-half percent
                      (2.5 6\%) total possible rebate in
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9 rebate upon demonstrating that not less than ten percent

increments of 2%

- 10 (10%) of the qualified production crew were Wyoming
- 11 resident veterans of the armed forces of the United States, educational interns, professional apprenticeships, or Native American / Indigenous peoples hired to qualified production
- 12 or Wyoming students sixteen $(16-\underline{18})$ years of age or older with written guardian consent. A
- 13 Wyoming <u>student</u> <u>educational intern</u> shall not be required to also be a Wyoming
- 14 resident under this subdivision.

16	(ii) Tier 2: The board shall administer an
17	alternative media incentive program that provides a total
18	monetary rebate of not more than fifteen percent (15%) of
19	qualified expenditures for any qualified production. Only
20	commercials, infomercials, documentaries, short films,
21	webisodes, video games, music videos, content-based mobile
22	apps, virtual reality products, multi-media and new media
23	campaigns, visual effects and standalone post-production

- 1 work may qualify for a tier 2 rebate. The rebate authorized
- 2 under this paragraph shall be subject to the following
- 3 conditions:
- 5 (A) The base rebate on qualified
- 6 expenditures provided for a qualified production under tier
- 7 2 shall be ten percent (10%) and shall require the entity
- 8 to demonstrate:
- 10 (I) That the entity spent not less
- 11 than fifty thousand dollars (\$50,000.00) in qualified
- 12 expenditures; and

- 14 (II) That not less than sixty percent
- 15 (60%) of the productions crew were Wyoming residents.

16

- 17 (B) In addition to the ten percent (10%)
- 18 base rebate provided under subparagraph (A) of this
- 19 paragraph, an entity shall qualify for an additional five
- 20 percent (5%) rebate, not to exceed the total monetary
- 21 rebate of fifteen percent (15%) as prescribed under this
- 22 paragraph, upon demonstrating to the board that the
- 23 qualified production involves a Wyoming storyline or theme or natural landscapes.

2	9-12-413. Wyoming film production incentives program;
3	application procedure; audit requirements.
5	(a) An entity may apply for a rebate on a qualified
6	production under tier 1 or tier 2 of the program at times
7	and on forms provided by the board. As part of the
8	application process, the entity shall provide:
9	
10	(i) A copy of the script or a synopsis for the
11	qualified production;
13	(ii) A comprehensive list of all <u>forecast</u> qualified
14	expenditures for which the entity intends to seek rebates
15	under tier 1 or tier 2 of the program for the qualified
16	production. The entity shall include the following
17	information as part of the list:
18	
19	(A) The total dollar amount to be spent in
20	Wyoming including all expenditures on labor;
21	
22	(B) The total in-state and out-of-state
23	below-the-line payroll figures;

2	(C) The total number of crew members to be
3	hired that are Wyoming residents, Wyoming resident veterans
4	of the armed forces of the United States or Wyoming educational interns or professional apprentices.
5	students sixteen (16) years of age or older;
6	
7	(D) The average crew size per day for
8	production preparation and shooting;
10	(E) The scheduled dates on which production
11	preparation will occur and the total number of preparation
12	days;
14	(F) The scheduled dates on which production
15	shooting will occur and the total number of days for
16	production shooting;
18	(G) A detailed list of all Wyoming film
19	locations used for the qualified production, including all
20	cities or towns.
21	
22	(iii) Proof from the department of workforce
23	services that the entity is in good standing under Wyoming

- 1 employment security law and the Wyoming worker
- 2 compensation act;
- 4 (iv) A copy of the entity most recent Internal
- 5 Revenue Service Form W9; and
- 7 (v) Any other information as specified by rule
- 8 of the board.

- 10 (b) No rebates on qualified expenditures under tier 1
- 11 or tier 2 of the program shall be made by the board unless:
- 13 (i) The board has approved the entity
- 14 application in accordance with W.S. 9-12-412(a)(i) and the
- 15 rules of the board;
- 17 (ii) The qualified production is complete and
- 18 substantially all contractual commitments made to the board
- 19 have been fulfilled in accordance with the contract. If a
- 20 qualified production is not completed according to a
- 21 reasonable schedule as provided in the contract, the

15

22 contract shall be terminated; and

- 1 (ii) The board or board and state approved

 3rd party audit service has completed an audit
 of the
- 2 entity qualified expenditures to ensure compliance with
- 3 this act and the rules of the board.
- 5 9-12-414. Wyoming film production incentives program;
- 6 reporting; fraudulent claims.
- 8 (a) Beginning with its 2024 biennial budget request
- 9 submitted under W.S. 9-2-1013, the board shall include a
- 10 report on expenditures under this act for each the
- 11 immediately preceding two (2) fiscal years. The reports
- 12 shall include an explanation of the benefits to the state
- 13 from the expenditure of funds and for the rebates
- authorized by this act. If total spend into state inspired by this act is 6x or greater on the appropriations set for in this act's initial (2) year period, then board will present a plan detailing a greater appropriation and scalable Wyoming Film Production Incentive Program for consideration in its 2024 biennial budget request.
- 16 (b) An entity that obtains payment under this act
- 17 through a claim that is fraudulent is liable for
- 18 reimbursement to the board equal to three (3) times the
- 19 amount paid and for all reasonable costs incurred by the
- 20 state in investigating the fraudulent claim. The amounts
- 21 due under this subsection are in addition to any criminal

22 penalty for which the entity is liable for the same acts.

- 1 **Section 2.** W.S. 9-12-1002(a)(iv) is amended to read:
- 2
- 3 9-12-1002. General powers and duties of the board;
- 4 rulemaking authority.
- 6 (a) The board shall be responsible for implementing
- 7 the tourism program and functions assigned to the Wyoming
- 8 business council under the Wyoming Economic Development
- 9 Act, including the expenditure of all funds appropriated
- 10 for the tourism program and shall:
- 12 (iv) Administer the Wyoming film industry
- 13 <u>financial incentive</u> production incentives program as
- 14 provided in W.S. 9-12-402 through 9-12-406 W.S. 9-12-410
- 15 through 9-12-414.
- 17 **Section 3.** There is appropriated three million
- 18 dollars (\$3,000,000.00) from the Wyoming tourism reserve
- 19 and projects account created by W.S. 39-15-111(p)(i)(B) to
- 20 the Wyoming tourism board for the purposes of administering
- 21 this act and making the rebate payments required by this
- 22 act. This appropriation shall not be transferred or
- 23 expended for any other purpose and any unexpended,

- 1 unobligated funds remaining from this appropriation shall
- 2 revert as provided by law on June 30, 2024.
- 4 Section 4. The Wyoming tourism board shall promulgate
- 5 rules and regulations necessary to implement this act on or
- 6 before July 1, 2022.

- 8 Section 5.
- 10 (a) Except as provided in subsection (b) of this
- 11 section, this act is effective July 1, 2022.
- 13 (b) Sections 4 and 5 of this act are effective
- 14 immediately upon completion of all acts necessary for a
- 15 bill to become law as provided by Article 4, Section 8 of
- 16 the Wyoming Constitution.

17

18 (END)

ADDEDDUM PROPOSAL

ADDITIONAL DEFINITIONS

p5 (vii - xi) ADD DEFINITIONS -

(vii) "Educational Internship"

Production provides quantifiable industry related workforce
experience in the form of industry internships to Wyoming students or
young craftsmen. Workforce experience will include a reporting metric to
be administered by WOT Board or Local WY accredited Educational Program
(i.e. University of Wyoming, Wyoming community colleges, Central Wyoming
College, Wyoming Indian Schools, Wyoming high schools, etc.) In addition
to on the job training, Production will provide a minimum of one 3 hour
orientation and one 3 hour industry master class during the course of
the production. All students participating in Educational Internship
Programs must be 18 years of age or older, or have parental /
quardian consent.

(viii) "Professional Apprenticeship"

Production provides quantifiable industry related workforce
experience in the form of professional apprenticeships to Wyoming
residents. Workforce experience will include a reporting metric to be
administered by WOT Board. In addition to on the job training,
Production will provide a minimum of one 3 hour orientation and one 3
hour industry master class during the course of the production. All
Wyoming residents participating in Professional Apprenticeship Programs
must be 18 years of age or older, or have parental / quardian consent.

(ix) "Wyoming Film Entity"

Wyoming based production company or film related business headquartered in Wyoming for not less than (12) months. In the event that all WFPIP application materials are equal, Wyoming Film Entities shall receive preference in rebate funds as administered under this bill W.S. 9-12-412. This preference is delineated to promote growth of new industry from within the state, driven by Wyoming for Wyoming to grow a more resilient economy.

(x) "Call Sheet"

The Call Sheet is a daily scheduling tool utilized by production(s) to record working days of each member of the production (i.e. Talent, Crew, etc.).

(xi) "Feature Film"

A qualified production not less than 60 mins with a qualified expenditure that meets the minimum requirements as so outlined in this act.